

KOBO

UTILITY CONSTRUCTION CORP.



Sandwich, MA
Jacksonville, FL
Sacramento, CA
koboutility.com

KOBO Utility Construction Corporation
Specializing in airport and electrical utility installations



STATEMENT OF QUALIFICATIONS

KOBO Utility Construction Corporation (“KOBO” or “KOBO Utility”), headquartered in Sandwich, Massachusetts, has been in business since 1998. Under direction of company owner and operator, Kevin O’Neil, the company has a long history of performing **Federal construction projects (Lighting, NAVAIDS, Utility Distribution)** across the entire United States and its territories.

Mr. O’Neil, a second-generation business owner / operator of a utility construction company, has tailored the company to provide these types of specialty construction services for Federal clients under one roof. **KOBO self performs all aspects of its work** from cross country trucking to concrete, civil, electrical, and heavy lifting operations. KOBO’s ability to adapt and move quickly allows clients to complete complex construction projects ahead of schedule - regardless of location.

Knowledgeable staff, fleet of owned equipment, and successful partnerships with clients, vendors, and subcontractors allows the KOBO team to successfully manage and construct the many facets of any project. Their track record and experience speak for itself, and their proven methods on a multitude of projects ensures a successful and quality construction program.

NAICS Code	DESCRIPTION
221122	Electric Power Distribution
236210	Industrial Building Construction
237130	Power and Communication Line and Related Structures Construction
237310	Highway, Street, and Bridge Construction
237990	Other Heavy and Civil Engineering Construction
238110	Poured Concrete Foundation and Structure Contractors
238120	Structural Steel and Precast Concrete Contractors
238160	Roofing Contractors
238190	Other Foundation, Structure, and Building Exterior Contractors
238210	Electrical Contractors and Other Wiring Installation Contractors
238910	Site Preparation Contractors
238990	All Other Specialty Trade Contractors



CAGE CODE: 3A8F0 | **FIRM STATS**
DUNS #: 004448606 | 46 Employees • 28 Years in Business

Contact: Malisa Fearing, Contract Coordinator
 Cell: (804) 313-7746 • Malisa.fearing@kobutility.com

3 SHOPS & OFFICES
 Sandwich, MA • Jacksonville, FL • Sacramento, CA



KEVIN M. O'NEIL | Owner, Master Electrician, Forman

Phone: (774) 836-8916 | Email: kevin@koboutilility.com

EMPLOYMENT HISTORY

1990–1995	Fruean Utilities Construction Inc., S. Yarmouth, MA	Operator / Electrician
1995–1996	Bortolotti Construction, Marstons Mills, MA	Operator / Electrician / Foreman
1996–1997	Fuller Electric Co., W. Yarmouth, MA	Electrical Foreman
1997–Present	KOBO Utility Construction Corp., Sandwich, MA	Owner / Master Electrician / Forman

SUMMARY OF QUALIFICATIONS

Kevin brings more than 30 years of experience in the electrical and aviation construction industry. He has directly spearheaded and installed a full range of airport electrical projects, including airport lighting systems, NAVAID systems, low and medium-voltage distribution, fiber optic transmission systems, and engine generator replacements. As the owner of the company, Kevin can often be found operating equipment and is licensed to perform excavation, demolition, heavy and crane lifting, and over-road hauling and transportation—alongside his electrical expertise. With extensive experience bidding, managing, and installing work for Federal and State agencies such as the FAA, DHS, GSA, DOT, and local utilities, Kevin O'Neil's leadership serves as a guide for the entire company.

KEY QUALIFICATIONS

- 30+ Years Experience
- Electrical & Aviation Construction
- FAA, DHS, DOT Project Experience
- Airport Lighting & NAVAID Systems
- Heavy Equipment Operation
- Multi-State Licensed Electrician
- Class A CDL – Endorsement P

PROFESSIONAL LICENSES / TRAINING

- Licensed Master Electrician, MA #17053
- Licensed Master Electrician, VT #EM-5017
- Licensed Master Electrician, NH #12321M
- Licensed Master Electrician, ME #MS60019762
- Licensed Master Electrician, VA #2710061489
- Electrical Unlimited Contractor, CT #ELC.0195308-E1
- Master Electrician-CO #ME30000039
- Alaska Journeyman Electrician #20160365
- C10 Electrical Contractor- CA #999644
- SC Mechanical Contractor (Electrical) #M114776
- Licensed Master Electrician, WV #M58007RENCO714
- Red Cross- Adult CPR, AED & Standard First Aid Certification
- Hydraulics License: 1B, 2B #HE 057063
- Licensed Master Electrician, NC #30229-U
- Licensed Master Electrician, OH #47236
- Licensed Master Electrician, Greene County, NY #495
- Licensed Journeyman Electrician, RI #B013546 & #A004711
- Certified General Electrician, CA #158060
- Certified Electrical Contractor, FL #EC13005982
- Electrical Contractor Non-Restricted, GA #EN216478
- Maryland Master Electrician #5188582
- Texas Master Electrician #423375
- SC General Contractor (Public Utilities) #G121539
- ND Contractor License #52797 Class A
- OSHA 10 hour
- Drivers License: Class A CDL Endorsements: P

RELEVANT PROJECTS COMPLETED

ARSR ELD Cable Replacement - El Yunque National Forest | Rio Grande, Puerto Rico



Project photo: El Yunque National Forest

Value: \$5,846,545.00

Contract with: Federal Aviation Administration

FAA project to design and install a completely new 4160-volt distribution system. This included but was not limited to installing 16 miles of concrete encased duct bank, 16 miles of 3 phase medium voltage cable, and four 3-phase 4160-volt step down transformers. All required excavation site work and water management which was self-performed. Kevin completed this work in a remote, very limited access location. The work was completed in an environmentally sensitive rainforest and a Nationally protected National Park. Kevin was on site, operating equipment, throughout the project which allowed for a maximization of efficiency in the duct bank installation and better control of difficult concrete suppliers. The project was completed on time.

RCAG Facility Tower Replacement & Upgrades - Floyd Bennett Memorial Airport | Lake George, NY

Value: \$ 472,445.00

Contract with: Federal Aviation Administration

Demolition/removal of five (5) self-supporting steel towers. Four of the antenna towers are 130ft high, the fifth RCL tower is 80ft high. The project included installation of one 40-ft high, 24ft x 16-ft self-supporting steel platform antenna tower with an elevated ice bridge and (24) – LMR-900 DB coax cables from a new junction box installed inside the existing shelter to the new tower platform junction box, excavation and installation of concrete foundation for the antenna tower, erection of the antenna tower along with all associated items (platform, railings, walk up stairway, ice bridging, cable wave-guide ladder, LMR cables, antenna mounts, grounding and lightning protection, etc.), and associated site work. Kevin led a team of crane operators and tower climbers to erect towers on custom foundations tied to bedrock. Outside of the complex work scope, Kevin's team had to manage extreme cold temperatures and scheduling logistics allowing the customer to maintain capabilities through antenna migration.



SCOTT GERRIE | Project Manager, Master Electrician

Phone: (617) 872-1338 | Email: scott.gerrie@kobutility.com

EMPLOYMENT HISTORY

1987-2011	The Chappy Corporation, Chelsea, MA	Electrician / Project Manager
2012–Present	KOBO Utility Construction Corp., Sandwich, MA	Project Manager / Master Electrician

SUMMARY OF QUALIFICATIONS

Scott has been working with Federal and State clients on construction projects for over thirty years. As a licensed and experienced electrician, he fully understands what it takes to get the work done. Scott completes KOBO’s largest projects every year and interfaces with the most demanding customers. These projects include medium voltage electrical distribution, power and communication vault replacements or new installations, and runway and taxiway lighting. He brings extensive experience with DoD, Military, and NASA clients from his previous project management position with The Chappy Corporation.

KEY QUALIFICATIONS

- 30+ Years Experience
- Federal & State Projects
- Licensed Master Electrician
- Underground Electrical Systems & Infrastructure
- DoD, Military & Government Project Experience
- Medium Voltage Distribution
- Airfield Lighting Systems
- Project Execution & Field Leadership

PROFESSIONAL LICENSES / TRAINING

- State of Mass. Master Electrician’s Licenses #A12116
- Hoisting Engineer License # HE 106485
- State of New Hampshire-Master Electrician’s License #M8437
- State of Maine-Master Electrician’s License #MS60017475
- USCG Captain License 1524744-50T/NC
- State of Maryland Erosion Control Cert. # 45486
- USACE-NAVFAC Construction Quality Mgmt. Certified (Exp. 2014)
- Journeyman’s Licenses #E27671
- Certificate of Clearance #SSC 004347
- Real Estate License #111406
- Adult CPR & First Aid
- OSHA 30 Hour
- Certified High-Voltage Splicing
- OSHA HAZWOPER 40 HOUR

RELEVANT PROJECTS COMPLETED

Rehab-Reconstruct RW 5-23 Buffalo International Airport | Buffalo, NY

Contract #: #RCI#132404
Sub to: GC Rifenburg Construction, 129 Defreest Dr. Troy, NY 12180
Contract amount: \$11,646,779.28
POC: Matt Scott (PM), (518) 376-5336

Buffalo International Airport. Full depth construction of installation of 550 in pavement R/W lights, Airfield Guidance signs and ALCMS upgrades.



Project photos: Buffalo International Airport

Rehab- RW 17-35 Manchester Boston Airport | Manchester, NH

Contract #: #3-33-0011-137-2022
Sub to: Pike Industries, 3 Eastgate Park Rd., Belmont NH 03220
Contract amount: \$6,074,919.00
POC: Jody Pellitier (PM), (603) 312-6927
Description: Installation of 500 in pavement Runway lights, Runway Edge Lights and Airfield Guidance signs at Manchester, NH Airport.

BRIAN J. O'NEIL

|

Foreman, Site Superintendent

Phone: (508) 888-2255 | Email: brian@koboutility.com

EMPLOYMENT HISTORY

1990–1995	Fruean Utilities Construction Inc., S. Yarmouth, MA	Foreman, Equipment Operator
1995–1999	Zieger Crane & Rigging, W. Palm Beach, FL	Foreman, Crane Operator
1999–Present	KOBO Utility Construction Corp., Sandwich, MA	Foreman, Equipment Operator

KEY QUALIFICATIONS

- 20+ Years Experience
- Aviation & Overhead Crane Industry
- Airport Lighting & NAVAID Systems
- PAPI, ILS, G/S, MALS, MALSR, MIRL, TDZ, LOC
- Heavy Equipment Operation
- Excavation, Demolition & Cranes

SUMMARY OF QUALIFICATIONS

Over 20 years of experience in both the overhead crane and aviation construction industries. Directly supervised projects including the installation of PAPI, ILS, glide slope (G/S), MALS, MALSR, MIRL, TDZ, and localizer (LOC) systems. Over 20 years of heavy equipment operation experience, including excavation, demolition, crane operation, and over-road hauling and transportation, with a strong focus on job site safety, coordination, and efficient project execution.

PROFESSIONAL LICENSES / TRAINING

- VT Journeyman Electrician License #EJ05211
- Hydraulics License: 1A, 2A #HE127562
- Driver's License: Class A CDL (Endorsements: P, N)
- OSHA 10 Hour
- Adult CPR & Standard First Aid Certification
- Authorized Climber #AC1412222179-6

RELEVANT PROJECTS COMPLETED

RCAG UIS TOWERS REPLACEMENT-PARSONS | ANGELS CAMP, CA | Value: \$3,040,266.26



Contract #: #j-5-04-ANM-4089

Contracted with:

Parsons

Tammy Gonyea

(626) 710-6743

Tammy.CTR.Gonyea@faa.gov

QQA work consisted of demolition of four (4) existing 30' RCAG communication antenna towers and associated infrastructure and the construction of three (3) new 30' RCAG communication antenna towers and their associated infrastructure, which includes concrete foundations, conduit installation, manholes, cabling, and grounding.

QQA work consisted of the demolition of four (4) existing 70' RCAG communication antenna towers and associated infrastructure and the construction of four (4) new 70' RCAG communication antenna towers and their associated infrastructure, which includes concrete foundations, conduit installation, manholes, cabling, and grounding. Kobo was able to complete this project in 104 days, which was within the contract date.

FAA-Barstow, CA RCAG Towers Replacement, | Barstow, CA | Value\$ 1,435,249.00

Contract #: #6973GH-22-C-00138

Contracted with: FAA Aeronautical Center

This project was located in the desert in Barstow, CA and consisted of two sites, QQQ and QQQA. We constructed 2 new foundations, installed conduit with heliax cabling and manhole installation for (2) new 30' communication towers at each site between demolishing the 4 existing guy-wired towers at each location.

The FAA facilities remained in operation during the duration of the project.



KYLE FREY | Safety Officer

Phone: (774) 313-1026 | Email: kyle.frey@koboutility.com

EMPLOYMENT HISTORY

2012 – 2014	ReEnergy Holdings, LLC. – Salem, NH	Health & Safety Specialist
2014 – 2015	North American Site Developers, LLC – Woburn, MA	HSE Advisor
2015 – 2015	Enel Green Power North America – Andover, MA	HSE Quality Specialist
2016 – 2017	S. D. Ireland Concrete - Burlington, VT	HSE Field Specialist
2017 – Present	KOBO Utility Construction Corp., Sandwich, MA	Health and Safety Manager

SUMMARY OF QUALIFICATIONS

Kyle has a vast understanding of safety practices across a range of construction disciplines with a focus on utility construction. With employment experience at both small and large companies, Kyle leads KOBObility’s safety program through development and implementation, and has created a deep-rooted culture of safety.

KEY QUALIFICATIONS

- Construction Safety Program Leadership
- OSHA Compliance & Training
- Site Audits & Risk Assessment
- Incident Prevention & Safety Culture
- OSHA Outreach Trainer
- HAZWOPER Certified

PROFESSIONAL SKILLS / TRAINING

- Associate Safety Professional
- OSHA 10 Hour Construction Safety & Health
- HAZWOPER
- OSHA 510 - Occupational Safety & Health Standards for Construction
- OSHA 511 - Occupational Safety & Health Standards for General Industry
- OSHA Outreach Trainer
- OSHA 30 Hour Construction Safety
- CPR, First Aid, AED Trained
- Qualified Electrical Worker

RELEVANT PROJECT COMPLETED

Airfield Electrical & Pavement Improvements - Austin-Bergstrom Int. Airport | Austin, TX

Value: \$ 3,617,759.80

Contract #:	#6000.120
Owner:	City of Austin Division of Aviation 2716 Spirit of Texas Dr, Austin, TX 78719
Contracted with:	Darylmaple Gravel & Contracting Co., Inc. 2105 South Broadway Pine City, NY 14871
Project Supervisor:	Matt Darylmaple, (607) 737-6200 mdarylmaple@dalgravel.com

KOBObility was hired by a general contractor after issues surfaced with the initial electrical subcontractor. The work included electrical vault modifications, TW edge lighting, isolation transformer and guidance sign installation. As the Safety Officer, Kyle supported Qualified Electrical Workers with safe Lockout Tagout processes while working on one of the busiest airports in the country. The work required multiple work crews to work in unison. Kyle also supported all aspects of work operations; Airport Safety, Trenching & Excavation, Rigging & Signaling & Confined Space Entry.



KEVIN MAMLOCK | Lead Estimator

Phone: (508) 776-8301 | Email: kevin.mamlock@koboutilty.com

EMPLOYMENT HISTORY

1995–Present	KOBO Utility Construction Corp., Sandwich, MA	Lead Estimator / Project Manager / Superintendent / Foreman
1986-1995	Fruean Utilities Construction, Inc., S. Yarmouth, MA	Project Foreman / Equipment Operator / Master Mechanic

KEY QUALIFICATIONS

- 30+ Years Experience
- Electrical & Mechanical Construction
- Estimating & Bid Management
- Project Transition & Execution
- Technical Construction Expertise
- Client Relations

SUMMARY OF QUALIFICATIONS

Kevin has over three decades of experience in specialty electrical and mechanical construction and manages the estimating department for KOBO Utility. He oversees all outgoing bids, with responsibilities ranging from new client relationships through the full transition of awarded contracts into project management. With prior experience as a Superintendent, Kevin understands how technical aspects are constructed and what is required to meet stringent customer demands. He also serves as a project manager for specialty contracts, including solar, seaport / border station, and schedule-sensitive or remote location projects, allowing the company to transition from estimating to construction more efficiently than other companies.

PROFESSIONAL SKILLS / TRAINING

- Adult CPR & First Aid
- OSHA 10 Hour
- Microsoft Office / Project, Adobe Acrobat Pro,
- AutoCAD
- Take-off / Estimating (Civil & Concrete)
- Foundation & Flatwork Estimating
- Electrical – Low & Medium Voltage Distribution
- Communications (Fiber, Ethernet, Security, Control)

RELEVANT PROJECT COMPLETED

Underground Utilities - Otis Air force Base | Otis, MA | Value: \$4,284,481.00

Contracted with: Air National Guard 102IW/MS

Installation of new 15 kV underground distribution system for critical infrastructure for the 102nd Intelligence Wing USAF. The work included survey and recommendations for existing installations, new 15 kV isolations switches, 15 kV distribution transformers, secondary work, 15 kV cabling, splicing, testing, and coordinated shutdowns to transfer from overhead system to new underground system. Work also included removal of the existing over system consisting of approx. 90 poles and associated equipment, as well as legally disposing of those items. Additionally, KOBO designed and installed a new roadway and walkway overhead LED pole lighting system. After bidding the initial project, Kevin worked in conjunction with KOBO project management to design the underground distribution system and complete the street lighting package.